

1. Read both texts. Evaluate David's, Donna's and Mark's non-verbal signals. Identify the problem. Where do they go wrong?

example: David is having issues with eye contact. It's very intense, and people think that it is intimidating.

- a) David
- b) Donna
- c) Mark

2. Read the text again. Based on their non-verbal communication, what other things would be expected from David, Donna and Mark? Match their names to the situations.

- a) This person would be very challenging to get along with. Imagine someone who talks and laughs loudly where they are, without considering if it's appropriate or not. Besides, it's obvious that they are stressed out even though they try to hide it.
- b) This person can also be called big-headed. To him/her, the world revolves around his/her ideas. S/he is always argumentative when comes to sharing ideas.
- c) Although s/he seems like a loving person, this person is annoying to people around him/her with their constant staring and unnecessary physical contact.